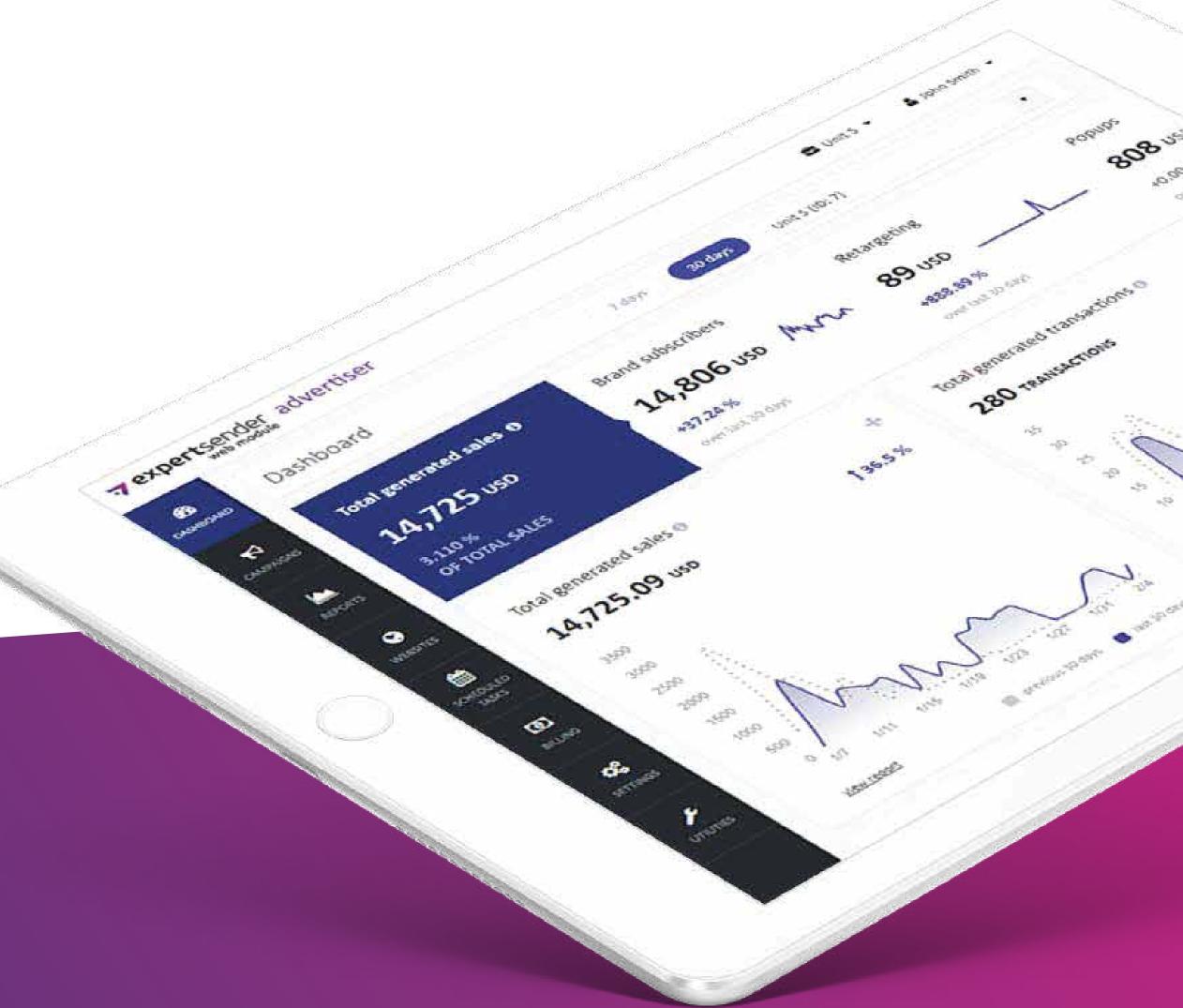


Join us as an Intern! and start developing your passions and skills now!





# About us

You've guessed it! We're an **IT company**. Our software helps **eCommerce** around the world sell more using **marketing automation** across email, SMS, web, and chat channels. We deliver more than **20 billion** marketing messages each year for over **400 companies** and **1,000 brands**. Not bad, huh?

We've been operating for over **12 years** and our team includes experienced developers, enthusiastic marketing and sales specialists, keen analysts and project managers, and dedicated account managers. All of them are **experienced** in designing **effective** customer journeys and marketing campaigns.

# Key Values

One of our **key** values is that we have a **'no tickets'** policy. Our reaction time depends on the nature of your question, but **85%** of cases are dealt with on the **same day**. We strive to make that percentage as high as possible. We **solve** all issues and leave no question unanswered. You will always speak with a real person, as there's a person behind **everything** we do.

96% satisfied clients











# Our office

In June 2021 we have moved in to a **brand new** office located in **Gdansk, Wrzeszcz**. In Garnizon you can find many restaurants and the **best croissants** available in Gdansk (Bienvenue bakery).















# At present we're looking for Interns in following departments:

- Deliverability & Compliance
- Customer Success & Account Management
- Sales and Business Development
- Finance & Administration Department
- IT Development

Join us as an Intern and start developing your passions and skills now!

Please send your CV on the e-mail address: **praca@expertsender.com**In the title please write Intern – Name Surname – Department where you want to apply, example: *Intern – Jak Kowalski - IT Development – Developer.* 

Do you need more information? Do not hesitate to contact us!





### Your scope of responsibilities

Your main goal will be to **support employees** in their current tasks. You will **learn** the work standards depending on the selected department and you will have the opportunity to learn from the best about the **e-commerce** industry.

### Our requirements in general:

- Graduates and students who will be happy to join the exiting world of e-commerce and xtake first steps in the business
- People full of passion, commitment, curiosity, but also humility and willingness to learn
- Good knowledge of English (You are able to have a conversation with your client / business partner), a plus will be knowledge of Russian or French
- You are available 4-5 times a week

## Deliverability & Compliance

#### If you consider yourself as:

- Highly organized (Keep everything in order)
- Analytical thinking (Love data and statistics)
- Detail oriented (See things others do not)
- Enjoy helping people around you (Want to normally be a "Good Cop")
- Like following rules and procedures (Accept to sometimes be a "Bad Cop")
- Speak and write in English fluently (Preferably B2+ or equivalent level)

- Flexible working hours
- Friendly atmosphere
- Remote work and/or office space
- Unique knowledge about email business
- Opportunity for a long term cooperation





# Customer Success & Account Management

#### If you consider yourself as:

- Well organized and able to prioritize your workday
- You have "to do" attitude and you are fast learner
- Customer oriented (you have good "people skills" and you are happy to have conversation with the clients)
- Passion for technology and customer obsessed.
- Displays strong stakeholder and relationship management across senior leaders, partners, and customers.
- Knowledge of foreign languages will be a plus

- You will learn the basics of the e-commerce industry
- You will see how to conduct business talks with the client
- You will develop your interpersonal skills in the field of management and organization
- You will have the opportunity to meet e-commerce "big players"
- Knowledge of Russian will be an asset.

### Sales and Business Development

#### If you consider yourself as:

- Know English well. Another foreign language would be an asset.
- Love communication with other people both via Skype/Teams, email and Face-2-Face.
- Are keen on learning new things and focused on analytical thinking
- Have a drive to learn new things about digital sales.
- Are interested in new technologies, digital and eCommerce.
- Are able to communicate, present to and influence key stakeholders within the Team.
- Have some experience with CRM software or you are super hyped to learn new stuff (e.g. Salesforce, Zoho CRM or HubSpot, MS Dynamics) and MS Office (particularly MS Excel and Power Point).
- We ♥ a can-do attitude!

- A chance to unleash your potential as a future digital sales specialist
- Flexible working hours
- Ability to learn how does a sales process look like in a digital, MarTech company
- Learning basics in ecommerce industry and having a chance of working with the biggest companies on the market
- Learning how to operate sales operations tools.
- Working in a cool work space and with easy-going team





## Finance & Administration Department

#### If you consider yourself as:

- Available to work in the office and open to the variety of tasks performed.
- Person who likes to be with people and has an optimistic, happy to help attitude.
- Someone able to split attention and be able to focus in a bustling and international environment.
- Accurate and with attention to detail these counts for us very much
- A person fluent both in Polish and English (this is an absolute must)
- Someone who has very good knowledge of Excel

Our offer is addressed to students of the following fields: administration, management, finance and accounting.

- Necessary basics of administrative and office work with accounting elements
- Getting to know the tools helpful in the administration and accounting department
- Cooperation with the international team of ExpertSender; language, organizational culture
- Cooperation with various departments of the company

### IT Development - Developer

#### Apply now if you have:

- Knowledge of .NET or .NET Core technology.
- Knowledge of HTML/ CSS/ JavaScript.
- Knowledge of MS Visual Studio and SQL Server Management Studio.
- Knowledge of applying design patterns.
- Knowledge of relational databases.
- Good command of English.
- Team-player and goal-oriented mindset.

#### Your daily tasks will include:

- Designing and implementation of a new key system.
- Ensuring high quality of the source code and applied solutions.
- Ensuring high efficiency of implemented solutions.
- Optimizing the code and SQL queries.
- Doing IT tasks in the Agile methodology.
- Maintaining and developing of company products.





#### IT Development - Tester

#### Apply now if you have:

- Knowledge of technologies that support software testing.
- Knowledge of SQL.
- Good command of English.
- Team-player and goal-oriented mindset

#### Your daily tasks will include:

- Ensuring software compliance with business requirements.
- Writing and running of manual tests.
- Writing and running of automated tests.
- Writing testing scenarios.
- Analysis, documentation and reporting of test results.
- Close cooperation with the testing team.